San Diego Market update



JUNE 2025

San Diego County Market Update

JUNE 2025



	Active	Pending	Sold	Median Sale Price	Days on Market
Jun. 2025	6,924	2,254	1,780	\$899,000	36
3 Mo. Ago	6,540	2,240	2,326	\$895,000	37
6 Mo. Ago	4,843	1,849	1,485	\$881,500	49
12 Mo. Ago	5,233	2,332	2,271	\$900,000	34





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- Spring Valley Valley Center
- Vista
- Warner Springs

Alpine Market Update

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	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	50	20	15	\$1,049,133	15
3 Mo. Ago	58	21	8	\$955,750	45
6 Mo. Ago	38	14	4	\$913,750	46
12 Mo. Ago	40	13	21	\$898,810	23



Bonita Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	32	16	14	\$1,081,357	29
3 Mo. Ago	36	15	6	\$1,528,500	15
6 Mo. Ago	36	15	10	\$1,183,630	45
12 Mo. Ago	26	11	12	\$1,057,250	41



First Team.

Bonsall Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	28	12	6	\$1,475,833	63
3 Mo. Ago	37	8	2	\$846,000	11
6 Mo. Ago	16	6	2	\$1,137,500	60
12 Mo. Ago	24	11	6	\$1,340,009	40





Borrego Springs Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	57	11	6	\$247,258	104
3 Mo. Ago	71	17	16	\$336,663	79
6 Mo. Ago	60	8	16	\$277,769	95
12 Mo. Ago	34	6	7	\$367,929	38



First Team.

Boulevard Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	3	5	1	\$180,000	78
3 Mo. Ago	3	3	0	\$0	0
6 Mo. Ago	7	2	1	\$685,000	19
12 Mo. Ago	7	1	1	\$515,000	47





Calexico Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	7	5	1	\$445,000	62
3 Mo. Ago	4	3	0	\$0	0
6 Mo. Ago	2	4	0	\$0	0
12 Mo. Ago	3	2	0	\$0	0





Campo Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	17	5	3	\$739,667	30
3 Mo. Ago	16	4	3	\$483,333	15
6 Mo. Ago	12	8	3	\$416,667	17
12 Mo. Ago	11	8	6	\$411,193	19





Cardiff By the Sea Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	20	10	6	\$1,958,333	17
3 Mo. Ago	20	7	13	\$2,520,483	26
6 Mo. Ago	24	4	8	\$2,358,000	47
12 Mo. Ago	20	4	9	\$2,354,778	28





Carlsbad Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	275	116	93	\$1,609,213	29
3 Mo. Ago	282	109	107	\$1,558,997	34
6 Mo. Ago	222	90	66	\$1,518,490	47
12 Mo. Ago	254	107	111	\$1,598,330	44





Carmel Valley Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	102	22	20	\$2,042,100	22
3 Mo. Ago	85	36	39	\$2,262,112	16
6 Mo. Ago	42	29	30	\$2,291,285	54
12 Mo. Ago	75	29	39	\$2,073,310	20





Chula Vista Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	314	151	102	\$887,551	26
3 Mo. Ago	293	131	144	\$801,816	38
6 Mo. Ago	212	108	78	\$816,943	49
12 Mo. Ago	242	143	141	\$866,534	28





Coronado Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	126	21	24	\$2,551,126	57
3 Mo. Ago	119	28	21	\$3,130,143	57
6 Mo. Ago	78	21	18	\$2,441,222	63
12 Mo. Ago	105	30	24	\$3,221,771	43





Del Cerro Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	1	1	1	\$1,150,000	6
3 Mo. Ago	0	0	0	\$0	0
6 Mo. Ago	1	0	1	\$715,000	27
12 Mo. Ago	2	0	0	\$0	0





Del Mar Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	69	7	7	\$3,304,143	39
3 Mo. Ago	63	10	17	\$3,061,588	42
6 Mo. Ago	40	7	11	\$2,796,843	23
12 Mo. Ago	49	19	16	\$4,075,047	28





Descanso Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	11	2	3	\$702,500	23
3 Mo. Ago	13	1	4	\$602,500	18
6 Mo. Ago	9	1	0	\$0	0
12 Mo. Ago	9	3	6	\$1,235,000	54



First Team

Downtown San Diego Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	300	44	42	\$951,519	43
3 Mo. Ago	311	45	51	\$875,769	40
6 Mo. Ago	219	42	34	\$862,773	47
12 Mo. Ago	270	53	51	\$886,609	39





El Cajon Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	266	123	79	\$847,878	36
3 Mo. Ago	276	117	114	\$717,672	39
6 Mo. Ago	209	77	70	\$724,175	34
12 Mo. Ago	213	126	106	\$777,438	25





El Centro Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	4	2	1	\$315,000	103
3 Mo. Ago	7	2	1	\$490,000	61
6 Mo. Ago	4	1	0	\$0	0
12 Mo. Ago	1	2	1	\$530,000	27





Encinitas Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	148	36	34	\$2,408,595	58
3 Mo. Ago	144	36	43	\$2,340,120	30
6 Mo. Ago	79	22	28	\$1,759,405	41
12 Mo. Ago	123	40	50	\$1,994,741	27





Escondido Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	373	151	95	\$860,256	31
3 Mo. Ago	345	146	137	\$867,231	33
6 Mo. Ago	275	124	87	\$883,997	49
12 Mo. Ago	253	130	138	\$841,583	31





Fallbrook Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	233	45	50	\$863,833	33
3 Mo. Ago	198	61	60	\$1,020,536	42
6 Mo. Ago	162	50	44	\$982,421	57
12 Mo. Ago	151	66	48	\$939,074	51





Imperial Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	5	1	1	\$425,000	3
3 Mo. Ago	5	4	1	\$430,000	12
6 Mo. Ago	2	4	0	\$0	0
12 Mo. Ago	2	1	1	\$480,000	38





Imperial Beach Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	58	16	13	\$826,769	48
3 Mo. Ago	62	13	17	\$801,649	67
6 Mo. Ago	52	18	9	\$699,222	48
12 Mo. Ago	84	13	18	\$854,494	64





Jamul Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	23	13	8	\$1,091,750	41
3 Mo. Ago	27	7	11	\$945,209	41
6 Mo. Ago	33	11	3	\$974,000	36
12 Mo. Ago	27	11	3	\$980,333	49





Julian Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	60	13	11	\$642,929	43
3 Mo. Ago	55	9	5	\$761,000	87
6 Mo. Ago	37	6	3	\$743,000	64
12 Mo. Ago	41	12	9	\$700,517	93





La Jolla Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	213	53	23	\$2,894,291	36
3 Mo. Ago	161	44	58	\$3,058,034	29
6 Mo. Ago	149	29	29	\$3,006,863	51
12 Mo. Ago	177	40	50	\$2,382,703	26



d/or by the First Team.

La Mesa Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	117	53	42	\$910,990	24
3 Mo. Ago	115	45	49	\$948,763	24
6 Mo. Ago	95	41	39	\$859,891	43
12 Mo. Ago	95	69	55	\$980,499	19





Lakeside Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	105	31	35	\$686,748	34
3 Mo. Ago	89	48	40	\$784,578	35
6 Mo. Ago	69	35	25	\$653,430	42
12 Mo. Ago	64	29	28	\$730,064	22





Lemon Grove Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	54	12	14	\$774,214	31
3 Mo. Ago	33	17	20	\$693,250	34
6 Mo. Ago	42	21	11	\$742,209	28
12 Mo. Ago	28	31	13	\$701,000	14





Mission Valley Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	99	28	15	\$613,767	41
3 Mo. Ago	98	23	18	\$861,667	32
6 Mo. Ago	57	13	13	\$740,346	38
12 Mo. Ago	52	16	30	\$731,480	15



i, i-TechMLS, and/or bata maintained by the anteed.

Mount Laguna Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	1	2	3	\$211,167	12
3 Mo. Ago	3	0	0	\$0	0
6 Mo. Ago	0	1	1	\$175,000	52
12 Mo. Ago	2	1	2	\$172,500	122





National City Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	43	9	8	\$694,236	41
3 Mo. Ago	28	19	11	\$750,900	41
6 Mo. Ago	39	13	5	\$543,750	41
12 Mo. Ago	28	13	11	\$647,818	63





Ocean Beach Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	1	2	1	\$595,000	97
3 Mo. Ago	2	1	1	\$1,575,000	5
6 Mo. Ago	1	0	0	\$0	0
12 Mo. Ago	1	0	0	\$0	0




Oceanside Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	418	155	140	\$879,240	39
3 Mo. Ago	448	143	172	\$857,607	43
6 Mo. Ago	323	130	94	\$878,073	55
12 Mo. Ago	343	163	172	\$878,401	36





Pacific Beach Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	11	0	4	\$1,032,250	14
3 Mo. Ago	8	1	1	\$1,060,000	48
6 Mo. Ago	3	1	2	\$1,386,000	15
12 Mo. Ago	6	1	1	\$830,000	13





Palomar Mountain Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	11	2	2	\$413,000	22
3 Mo. Ago	10	1	1	\$250,000	37
6 Mo. Ago	3	1	1	\$510,000	37
12 Mo. Ago	9	0	1	\$1,150,000	256



First Team

Pauma Valley Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	18	3	1	\$1,163,000	61
3 Mo. Ago	16	3	3	\$766,000	39
6 Mo. Ago	16	1	4	\$1,094,750	46
12 Mo. Ago	10	1	1	\$725,000	53



First Team

Pine Valley Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	15	3	2	\$627,500	21
3 Mo. Ago	12	4	5	\$662,000	41
6 Mo. Ago	10	2	0	\$0	0
12 Mo. Ago	10	5	2	\$692,500	17





Point Loma Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	3	0	1	\$1,832,600	10
3 Mo. Ago	2	1	1	\$1,715,000	4
6 Mo. Ago	1	1	0	\$0	0
12 Mo. Ago	2	0	0	\$0	0





Poway Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	127	30	25	\$1,642,500	29
3 Mo. Ago	117	41	34	\$1,598,821	22
6 Mo. Ago	64	26	20	\$1,175,140	55
12 Mo. Ago	69	47	35	\$1,219,229	21



First Team

Ramona Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	133	36	30	\$931,867	28
3 Mo. Ago	123	53	39	\$884,733	44
6 Mo. Ago	81	26	24	\$954,309	58
12 Mo. Ago	97	38	35	\$986,960	33





Ranchita Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	3	0	2	\$362,500	30
3 Mo. Ago	6	0	0	\$0	0
6 Mo. Ago	4	1	0	\$0	0
12 Mo. Ago	0	0	0	\$0	0







Rancho Santa Fe Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	136	18	9	\$6,005,864	79
3 Mo. Ago	137	20	18	\$4,999,167	72
6 Mo. Ago	92	14	20	\$5,333,740	92
12 Mo. Ago	116	14	21	\$5,508,952	52



F First Team

San Diego Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	2,317	758	610	\$1,133,495	28
3 Mo. Ago	2,179	721	819	\$1,163,973	27
6 Mo. Ago	1,554	637	552	\$1,186,903	46
12 Mo. Ago	1,693	755	782	\$1,148,820	29



ILS, and/or trained by the First Team.

San Marcos Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	255	88	69	\$1,036,027	35
3 Mo. Ago	208	88	87	\$1,010,947	32
6 Mo. Ago	156	59	49	\$1,029,794	44
12 Mo. Ago	158	81	80	\$998,530	31





San Ysidro Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	10	5	4	\$556,875	12
3 Mo. Ago	14	3	6	\$634,167	45
6 Mo. Ago	14	3	2	\$812,500	35
12 Mo. Ago	10	3	3	\$480,119	31





Santa Ysabel Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	3	1	1	\$975,000	43
3 Mo. Ago	5	1	0	\$0	0
6 Mo. Ago	4	1	1	\$1,400,000	45
12 Mo. Ago	7	1	0	\$0	0





Santee Market Update

JUNE 2025



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	121	49	54	\$744,444	33
3 Mo. Ago	115	53	53	\$757,642	25
6 Mo. Ago	70	50	27	\$747,095	39
12 Mo. Ago	81	73	54	\$692,297	26





Scripps Miramar Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	3	0	1	\$1,680,000	13
3 Mo. Ago	0	2	1	\$2,900,000	45
6 Mo. Ago	1	1	0	\$0	0
12 Mo. Ago	2	0	2	\$1,912,500	8



First Team.

Solana Beach Market Update

JUNE 2025

		Address of the second se	
	SOLD	1\$	
57	7	\$1,922,473	87
Homes for Sale	Sold Homes	Average Sale Price	Days on Market
			That we want the second s

	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	57	15	7	\$1,922,473	87
3 Mo. Ago	56	15	10	\$1,933,100	25
6 Mo. Ago	32	9	8	\$2,200,938	55
12 Mo. Ago	36	17	12	\$3,079,277	35



MLS, CRMLS, i-TechMLS, and/or accuracy. Data maintained by the ut not guaranteed.

Spring Valley Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	118	42	36	\$771,922	27
3 Mo. Ago	107	41	48	\$714,951	29
6 Mo. Ago	79	40	31	\$654,980	55
12 Mo. Ago	96	54	48	\$717,080	18





Valley Center Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	112	20	18	\$826,372	50
3 Mo. Ago	97	19	27	\$1,090,014	46
6 Mo. Ago	92	21	17	\$949,235	67
12 Mo. Ago	109	19	27	\$888,219	40





Vista Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	206	54	53	\$924,373	33
3 Mo. Ago	203	72	71	\$965,528	45
6 Mo. Ago	138	52	49	\$908,715	34
12 Mo. Ago	158	77	75	\$821,971	29





Warner Springs Market Update



	Active	Pending	Sold	Average Sale Price	Days on Market
Jun. 2025	22	3	4	\$503,250	68
3 Mo. Ago	23	1	1	\$600,000	71
6 Mo. Ago	18	2	1	\$250,000	35
12 Mo. Ago	14	4	4	\$375,500	44



